

BELLE MAER HARBOR

2018 SUMMER DOCKAGE RATE SCHEDULE BY CATWALK LENGTH (APRIL 2018 - OCTOBER 2018)

Row	Approx. Size in Feet		Full 7-Mo. Rate	Oct Winter Credit	Effective Summer Rate	Cash Check Disc	Cash/Check Full Pymt By Nov 30th	Notes	Credit Card Disc	Credit Card Full Pymt By Nov 30th	Payment Schedule		
	L	B									#10	#11	#12
COLUMN #'s	#1	#2	#3	#4	#5	#6	#7		#8	#9	#10	#11	#12
T (1-10)	25	10	2,150	307	1,843	73	2,077		18	2,132	716	717	717
Condo G255	30	13.0	2,400	342	2,058	82	2,318		20	2,380	800	800	800
A (5 - 8)	30	12.0	2,400	342	2,058	82	2,318		20	2,380	800	800	800
A (9-38)	30	12.0	2,600	371	2,229	89	2,511		22	2,578	866	867	867
A (39 - 50)	30	12.0	2,800	400	2,400	96	2,704		24	2,776	934	933	933
A (51-110)	30	11.0	2,700	385	2,315	92	2,608		23	2,677	900	900	900
C (10-33) (31&32-12' Beam)	30	13.0	2,925	417	2,508	100	2,825		25	2,900	975	975	975
W (1-2)	30	11.0	2,050	292	1,758	70	1,980	(6 & 7)	17	2,033	684	683	683
W (3-11)	30	11.0	2,200	314	1,886	75	2,125	(6 & 7)	18	2,182	734	733	733
W (12-27)	30	11.0	2,300	328	1,972	78	2,222	(6 & 7)	19	2,281	766	767	767
W (28-100)	30	11.0	2,775	396	2,379	95	2,680		23	2,752	925	925	925
Condo E406	35	13.0	3,900	557	3,343	133	3,767		33	3,867	1,300	1,300	1,300
C (37) (10' Beam)	35	10	2,875	410	2,465	98	2,777	(9)	24	2,851	959	958	958
C (34-36/38-42) (42-13.5' Beam)	35	13.7	3,925	560	3,365	134	3,791		33	3,892	1,309	1,308	1,308
M (3-16)	35	14.0	3,925	560	3,365	134	3,791		33	3,892	1,309	1,308	1,308
M (17-61)	35	13.0	3,850	550	3,300	132	3,718		33	3,817	1,284	1,283	1,283
A (1-4)	40	15.0	4,100	585	3,515	140	3,960	(7)	35	4,065	1,366	1,367	1,367
N (2-15,17-45, 47-65)	40	15.8	5,300	757	4,543	181	5,119	(8 & 11)	45	5,255	1,766	1,767	1,767
N (16 & 46)	40	15.8	4,775	682	4,093	163	4,612	(8 - 11)	40	4,735	1,591	1,592	1,592
M (1)	45	19.4	5,400	771	4,629	185	5,215	(11)	46	5,354	1,800	1,800	1,800
M (2)	45	17.7	4,950	707	4,243	169	4,781	(11)	42	4,908	1,650	1,650	1,650
B (3-11)	60	18.1	5,400	771	4,629	185	5,215	(8 & 11)	46	5,354	1,800	1,800	1,800
B (12-17)	60	19.6	5,400	771	4,629	185	5,215	(8 & 11)	46	5,354	1,800	1,800	1,800
B (18-19)	70	21.0	5,400	771	4,629	185	5,215	(8 & 11)	46	5,354	1,800	1,800	1,800
N (00 & 01)	60	17.0	5,550	792	4,758	190	5,360	(8 & 11)	47	5,503	1,850	1,850	1,850

NOTES:

- 1) Three ways to make your summer dockage payment: a) Column #7 - Pay in full by cash or by check by November 30, 2017 the amount in column #7 for a 4% early payment discount; or b) Column #9 - Pay in full by credit card by November 30, 2017 the amount in column #9 for a 1% early payment discount; or c) Column #10 - Return your application with the one third deposit in column #10 by 11/30/17 and then make the other two payments shown in column #11 by 2/15/18 and in column #12 by 4/15/18.
- 2) All discounts are based on column #5 (full rate in column #3 less the winter storage credit in column #4). Customers winter storing receive 100% of the winter credit so there is no upfront discount on the winter credit. 2018 Discounts are: 4% Cash Full Pay (column #6); 1% Credit Card Full Pay (column #8); 5% New Boater and 10% Active Duty Police/Fire/Military.
- 3) A one-month proration (one-seventh of the full rate in column #3) will be credited to all summer rental customers toward their winter storage at BMH. No refunds of this credit if boat leaves for winter. See Column #4 above.
- 4) The summer lease term runs from April 1st to October 31st. There are no refunds for boats leaving the Marina prior to October 31st.
- 5) Overall boat length must be such that the boat can be berthed and not extend more than 4' beyond the catwalk end pilings. Be aware beam sizes listed above can vary by several inches from well to well.
- 6) There is no drive-up parking for wells W (1-11) and T (1-10). Assigned parking is provided a short distance from the well location.
- 7) Rates are discounted above because W (1-2) are pier docks and W (13 - 27) have no grass area and are located along Bldg #8. Row A (1-38) are in higher activity area with the hoists, shops, rack bldg & bathhouse.
- 8) B Row and N Row wells are individually metered. Meters are put into Lessee's name and electric charges are billed to the Lessee by DTE Energy.
- 9) Rates for N-16 & N-46 are discounted due to the electrical equipment located in the grass area in front of the wells. The rate for Well C-37 is discounted because it has a narrow 10' beam.
- 10) Your true net summer cost before any discounts is shown in Column #5. This assumes that you winter store at BMH and the October winter credit paid upfront is used as a credit toward your winter storage.
- 11) Maximum limit of \$700 for total discounts allowed combining new boater, early payment and/or active duty police/fire/military discounts. The second boat discount is not subject to the \$700 limit. However, no other discounts (new boater, Police /Fire/Military) may be included on a second boat excepting that the early payment discount can be combined.